₁ Equivalence Testing for Psychological Research: A Tutorial

₂ Daniël Lakens[1], Anne M. Scheel[1], & Peder M. Isager[1]

₃ [1] Eindhoven University of Technology

Author Note

Correspondence concerning this article should be addressed to Daniël Lakens , Den Dolech 1, IPO 1.33, 5600 MB, Eindhoven, The Netherlands . E-mail: D.Lakens@tue.nl

7   Abstract

8   Psychologists must be able to test both for the presence of an effect and for the absence of

9   an effect. In addition to testing against zero, researchers can use the Two One-Sided Tests

10 (TOST) procedure to test for *equivalence* and reject the presence of a smallest effect size of

11 interest (SESOI). The two one-sided tests procedure can be used to determine if an observed

12 effect is surprisingly small, given that a true effect at least as large as the SESOI exists. We

13 explain a range of approaches to determine the SESOI in psychological science, and provide

14 detailed examples of how equivalence tests should be performed and reported. Equivalence

15 tests are an important extension of statistical tools psychologists currently use, and enable

16 researchers to falsify predictions about the presence, and declare the absence, of meaningful

17 effects.

18   *Keywords:* Equivalence Testing, null-hypothesis significance test, power, TOST,

19 falsification.

20   Word count: 5545

Equivalence Testing for Psychological Research: A Tutorial

22   Psychologists should be able to falsify predictions. A common prediction in

23 psychological research is that an effect that differs from zero exists in the population. For

24 example, we might predict that priming American Asian women with their Asian identity

25 will increase their performance on a math test compared to women who are primed with

26 their female identity. To be able to design a study that allows for strong inferences (Platt,

27 1964), it is important to specify which test result would *falsify* this hypothesis.

28   Equivalence testing can be used to test whether an observed effect is surprisingly small,

29 assuming a meaningful effect exists in the population (see for example Goertzen & Cribbie,

30 2010; Meyners, 2012; Quertemont, 2011; Rogers, Howard, & Vessey, 1993). The test is a

31 simple variation of widely used null hypothesis significance tests. To understand the idea

32 behind equivalence tests, it is useful to realize the null hypothesis we test against can be any

33 numerical value. When we compare two groups, we often test whether we can reject that the

34 difference between these groups is zero (see Figure 1A), but we may sometimes want to

35 reject other values than zero. Imagine a researcher who is interested in voluntary

36 participation in a national program to train young infants' motor skills. The researcher

37 wants to test whether more boys than girls are brought into the program by their parents.

38 Because the human sex ratio of newborn boys to girls is not exactly 1:1, we should not

39 expect 50% of participants to be boys. On average, 103 boys are born for every 100 girls

40 (United States & Central Intelligence Agency, 2016), so approximately 50.74% of applicants

41 should be boys, and 49.26% should be girls. If boys and girls were exactly equally likely to

42 be brought into the program by their parents, we would not expect a difference of zero, but

43 50.74% - 49.26% = 1.5% more boys. Rather than testing against a null hypothesis of 0

44 difference, the researcher tests against a null hypothesis of 0.015.

45   Alternatively, the researcher could decide that even if the true ratio in the population

46 is not exactly 0.015, the null hypothesis should consist of a range of values around the

47 difference in proportions of 0.015 that can be considered trivially small. The researcher could

48 for example test if the difference is smaller than -0.005, or larger than 0.035. This test

49 against two bounds, with H_0 being a range rather than one value (see Figure 1B), is known

50 as a *minimal effects test* (Murphy, Myors, & Wolach, 2014).

51   *Equivalence tests* can be seen as the opposite of minimal effects tests: They examine

52 whether the presence of effects that are large enough to be considered meaningful can be

53 *rejected* (see Figure 1C). Note that when a meaningful effect can be rejected, it does not

54 imply there is no effect at all. In our example, the researcher can perform an equivalence test

55 to examine whether the gender difference in participants is *not* as extreme or more extreme

56 than the *smallest effect size of interest* (SESOI). After an extensive discussion with experts,

57 the researcher decides that as long as the difference in proportions does not deviate from the

58 population gender ratio by more than 6%, the gender difference is too small to care about.

59 Given an expected true difference in the population of 0.015, the researcher will test if the

60 observed difference falls outside the boundary values (or *equivalence bounds*) of -0.055 and

61 0.075. If differences more extreme than these boundary values can be rejected in two

62 one-sided tests (TOST), the researcher will conclude statistical equivalence, the gender

63 difference will be considered trivially small, and no money will be spent on addressing a

64 gender difference in participation.

65   In any one-sided test, for an alpha level of 5%, we can reject H_0 when the 90%

66 confidence interval around the observed estimate is in the predicted direction, and does not

67 contain the value tested against (e.g., 0). In the two one-sided tests procedure, the first

68 one-sided test is used to test against values smaller than the lower equivalence bound (Δ_L),

69 and the second one-sided test is used to test against values larger than the upper equivalence

70 bound (Δ_U). Even though the TOST procedure consists of two one-sided tests, it is not

71 necessary to control for multiple comparisons because both tests need to be statistically

72 significant to conclude equivalence. Consequently, when reporting an equivalence test, it

73 suffices to report the one-sided test with the smaller test parameter (e.g. t or r) and thus the

74 larger p-value. Statistical equivalence can be concluded when the largest of the two p-values

⁷⁵ is smaller than alpha. If results are neither statistically different from zero nor statistically

⁷⁶ equivalent, there is insufficient data to draw conclusions. Further studies are needed, which

⁷⁷ can be analyzed using a (small-scale) meta-analysis. The additional data will narrow the

⁷⁸ confidence interval around the observed effect, allowing us to reject the null, reject the

⁷⁹ SESOI, or both. Analogous to the large sample sizes needed to detect small effects, as the

⁸⁰ SESOI becomes smaller, the equivalence bounds become narrower, and the sample size

⁸¹ needed to obtain a sufficiently narrow confidence interval increases.

⁸² Note that in this paper we will control the Type 1 error rate at 5% for all examples,

⁸³ mirroring the studies we reanalyze (but we recommend to justify the Type 1 error rate in

⁸⁴ original research based on substantive arguments, Lakens et al., 2017). It may be easiest to

⁸⁵ think of an equivalence test as checking whether the entire 90% confidence interval falls

⁸⁶ entirely between the upper and lower equivalence bounds, but for any given study an

⁸⁷ equivalence test could also be conceptualized as determining whether effect sizes or test

⁸⁸ statistics are closer to zero than some critical value, or even whether the p-value for a

⁸⁹ null-hypothesis significance test is larger than some p-value bound.

⁹⁰ In this article we provide five reproducible examples of equivalence tests which

⁹¹ illustrate the procedure in free, easy-to-use software (R, jamovi, and a spreadsheet). But

⁹² first, we discuss different approaches to determining the smallest effect size of interest for

⁹³ psychological research, which determines the statistical question an equivalence test answers.

Justifying the Smallest Effect Size of Interest

⁹⁵ The Two One-Sided Test procedure is performed against equivalence bounds that are

⁹⁶ considered the smallest effect size of interest. The smallest effect size of interest (SESOI) can

⁹⁷ sometimes be determined objectively (for example based on just noticeable differences, as we

⁹⁸ will explain below). In lieu of objective justifications, the SESOI should ideally be based on

⁹⁹ a cost-benefit analysis. Since both costs and benefits are necessarily subjective, the SESOI

¹⁰⁰ will vary across researchers, fields, and time. The goal of setting a SESOI is to clearly justify

101 why designing a study that has a high probability of rejecting effects more extreme than the

102 specified equivalence bounds contributes to our knowledge base. The SESOI is thus

103 independent of the outcome of the study, and should be determined before looking at the

104 data. A SESOI should be chosen such that inferences based on it answer a meaningful

105 question. Although we use bounds that are symmetric around 0 for all equivalence tests in

106 this manuscript (e.g., $\Delta_L = -0.3$, $\Delta_U = 0.3$), it is also possible to use asymmetric bounds

107 (e.g., $\Delta_L = -0.2$, $\Delta_U = 0.3$).

Objective Justification of a Smallest Effect Size of Interest

109 An objectively determined smallest effect size of interest (SESOI) should be based on

110 quantifiable theoretical predictions, such as computational models. Sometimes, the only

111 theoretical prediction is that an effect should be noticeable. In such circumstances, the

112 SESOI can be set based on just noticeable differences. For example, Burriss and colleagues

113 (2015) examined whether women displayed an increase in redness in the face during the

114 fertile phase of their ovulatory cycle. The hypothesis was that a slightly redder skin signals

115 greater attractiveness and physical health, and sending this signal to men yields an

116 evolutionary advantage. This hypothesis presupposes that men can detect the increase in

117 redness with the naked eye. Burriss and colleagues collected data from 22 women and

118 showed that there was indeed an increase in redness of the facial skin during their fertile

119 period. However, this increase was not large enough for men to detect with the naked eye,

120 thus falsifying their hypothesis. Because the just noticeable difference in redness of the skin

121 can be measured, it is possible to establish an objective SESOI.

122 Another example of an objectively determined SESOI can be found in Button et al.

123 (2015), where the minimal clinically important difference on the Beck Depression Inventory –

124 II was determined by asking 1039 patients when they subjectively felt less depressed (i.e.,

125 when they personally noticed an improvement) and relating this to the corresponding

126 difference score on the depression inventory. Similarly, Norman, Sloan, and Wyrwich (2003)

127 proposed there is a surprisingly consistent minimally important difference of half a standard

128 deviation, or $d = 0.5$, in health outcomes.

Subjective Justification of a Smallest Effect Size of Interest

130   We distinguish between three categories of subjective justifications to determine the

131 smallest effect size of interest. First, researchers can use benchmarks. For example, one

132 might set the smallest effect size of interest to a standardized effect size of $d = 0.5$, which

133 would allow rejecting effects more extreme than a "medium" effect size (Cohen, 1988).

134 Similarly, effect sizes smaller than a Cohen's d of 0.1 are sometimes considered trivially small

135 (Maxwell, Lau, & Howard, 2015). Relying on a benchmark is the weakest possible

136 justification of a smallest effect size of interest, and should be avoided. Based on a review of

137 112 meta-analyses, Weber and Popova (2012) conclude that setting a smallest effect size of

138 interest (SESOI) to a medium effect size ($r = 0.3$, or $d = 0.5$) corresponds to rejecting only

139 the upper 25% of effect sizes reported in communications research, and Hemphill (2003)

140 suggests that a smallest effect size of interest of $d = 0.5$ would imply rejecting effects as large

141 as the upper 33% of effect sizes reported in the psychological literature.

142   Second, the SESOI can be based on related published studies in the literature. Ideally,

143 researchers who publish novel research would always specify their smallest effect size of

144 interest, but this is not yet common practice. It is thus up to researchers who build on earlier

145 work to decide which effect size is too small to be meaningful when examining the same

146 hypothesis. Simonsohn (2015) recently proposed to set the SESOI to the effect size that an

147 earlier study would have had 33% power to detect. With this so-called "small telescopes"

148 approach, the equivalence bounds are thus primarily based on the sample size in the original

149 study. For example, consider a study in which 100 participants answered a question, and the

150 results were analyzed with a one-sample t-test. For a two-sided test with an alpha of 0.05,

151 this test had 33% power to detect an effect of $d = 0.15$. Another example of how previous

152 research can be used to determine the SESOI can be found in Kordsmeyer and Penke (2017),

who defined the SESOI based on the mean of effect sizes reported in the literature. Thus, they examined whether their replication study could reject effects as large or larger than had on average been reported in the literature. Given random variation and bias in the literature, a more conservative approach could be to use the lower end of a confidence interval around the meta-analytic effect size estimate (cf. Perugini, Gallucci, & Costantini, 2014).

Another justifiable option when choosing the SESOI based on earlier work is to use the smallest observed effect size that could have been statistically significant in a previous study. In other words, we decide that effects that could not have yielded a $p < \alpha$ in an original study will not be considered meaningful in the replication study either, even if they were found to be statistically significant. The assumption here is that authors were interested in observing a significant effect, and thus were not interested in observed effect sizes that could not have yielded a significant effect. It might be likely that the original authors did not consider which effect sizes they could detect at all, or that they were interested in smaller effects, but gambled on observing an especially large effect in the sample purely due to random variation. Even then, observed effect sizes that could not have been significant in an earlier study might be a justifiable starting point when building on earlier research that did not specify a smallest effect size of interest. Based only on the alpha level and the sample size, we can calculate the critical test value (e.g., t, F, Z). This critical test value can be transformed to a standardized effect size (e.g., $d = t\sqrt{\frac{1}{n_1} + \frac{1}{n_2}}$), which can thus be interpreted as the *critical effect size*.[1] All observed effect sizes smaller than the critical effect size would not have been statistically significant in the original study, given the alpha and sample size of that study. By setting the SESOI to the critical effect size, an equivalence test can reject all observed effect sizes that could have been detected in an earlier study.

Third, the SESOI can be determined based on a *resource* question. Not all psychological theories make quantifiable predictions (possibly related to the strong reliance

---

[1]This will typically, although not always, correspond to the effect size the study had 50% power to detect (see Lenth, 2007). This procedure will result in equivalence bounds that are wider than the ones obtained using the small telescopes approach, which gives the effect size a study had 33% power to detect.

on null-hypothesis significance testing in some fields, see Meehl, 1978). Researchers often

have more precise ideas of the amount of data that they can afford to collect, or that other

researchers in their field commonly collect. The amount of data that is collected limits the

inferences you can make. Given the alpha level and the planned sample size, researchers can

calculate the smallest effect size that they have sufficient power to detect.[2]

An equivalence test based on this approach does not answer any theoretical question

(after all, the equivalence bounds are not based on any theoretical predictions). When

theories only allow for directional predictions, but do not predict effects of a specific size, the

sample size justification can be used to determine which effects can be studied reliably, and

thus which effects would be interesting to reject. For example, imagine a research line where

almost all studies examined a hypothesis by performing a one-sample t-test on sample sizes

smaller than 100. A one-sample t-test using an alpha of 5% (two-sided) with 100

observations has 90% power to detect an effect of $d = 0.33$. Concluding equivalence in a test

using equivalence bounds of $\Delta_L = -0.33$ and $\Delta_U = 0.33$ would suggest that effects as large

or larger than those which published studies were sensitive enough to detect can be rejected.

Such a study does not test a theoretical prediction, but it contributes to the literature by

suggesting much larger sample sizes than 100 observations are needed.

When there is no previous literature on a topic, researchers can justify their sample

size based on reasonable resource limitations, which are specific to scientific disciplines and

research questions (and can be expected to change over time). Where 22 patients with a rare

neurological disorder might be the largest sample a single researcher can collect, a study on

mTurk might easily collect hundreds or thousands of observations. Thus, whether or not the

resource question that is answered by an equivalence test is interesting must be evaluated by

peers, preferably when the study design is submitted to an ethical review board or as a

---

[2]This approach is conceptually very similar to the *power approach*, where the effect size you had 95% power to detect is calculated, and the presence of effects more extreme than this value is rejected after observing a *p*-value *larger than* 0.05 in a traditional null-hypothesis significance test. However, Meyners (2012) explains that this approach is not recommended (even though it is common) because it ignores the possibility that effects are significant *and* equivalent, and error rates are not controlled accurately.

202 Registered Report.

203   Additional subjective justifications for a smallest effect size of interest are possible. For

204 example, the Food and Drug Administration has set equivalence bounds for bioequivalence

205 studies, taking the decision out of the hands of individual researchers (Senn, 2007). We have

206 provided several approaches to help researchers justify equivalence bounds, but want to

207 repeat the warning by Rogers et al. (1993), p. 564: "The thoughtless application of

208 'cookbook' prescriptions is ill-advised, regardless of whether the goal is to establish a

209 difference or to establish equivalency between treatments". By transparently reporting and

210 adequately justifying the smallest effect size of interest, researchers can communicate the

211 information their study contributes to the literature, and provide a starting point for a

212 discussion about what a reasonable SESOI may be.

213 **Raw Versus Standardized Equivalence Bounds**

214   The SESOI, and thus the equivalence bounds, can be set in terms of standardized

215 effect sizes (e.g. a Cohen's d of 0.5) or as a raw mean difference (e.g. 0.5 points on a 7-point

216 scale). The key difference is that equivalence bounds set in raw differences are independent

217 of the standard deviation, while equivalence bounds set as standardized effects are dependent

218 on the standard deviation (since they are calculated as $\frac{X_1 - X_2}{SD}$). The observed standard

219 deviation randomly varies across samples. In practice, this means that when using

220 standardized differences as bounds (e.g., $d = 0.35$), the equivalence test depends on the

221 standard deviation in the sample. The equivalence bound for a raw mean difference of 0.5

222 equals a standardized equivalence bound of $d = 0.5$ when the standard deviation is 1, but a

223 standardized equivalence bound of $d = 1$ when the standard deviation is 0.5.

224   Both raw equivalence bounds and standardized equivalence bounds have specific

225 benefits and limitations (for a discussion, see Baguley, 2009). When raw mean differences are

226 meaningful and of theoretical interest, it makes sense to set equivalence bounds based on raw

227 effect sizes. When the raw mean difference is of less theoretical importance, or different

228 measures are used across research lines, it is often easier to set equivalence bounds based on

229 standardized differences. Researchers should realize that equivalence bounds based on raw

230 differences or standardized differences ask slightly different questions, and justify their choice

231 for either option. When setting equivalence bounds based on earlier research, such as in

232 replication studies, equivalence bounds based on raw or standardized differences would

233 ideally give the same result, and large differences in standard deviations between studies are

234 as important to interpret as large differences in means.

235   In the remainder of this article we will provide five detailed examples of equivalence

236 tests performed on published studies. These concrete and easy to follow examples will

237 illustrate all approaches to setting equivalence bounds discussed above, and demonstrate how

238 to perform and report equivalence tests.

239 **Example 1: Not Statistically Equivalent and Not Statistically Different**

240   Moon and Roeder (2014), replicating Shih, Pittinsky, and Ambady (1999), conducted a

241 study to investigate whether Asian-American women would perform better on a maths test

242 when primed with their Asian identity. In contrast to the original study, they found a

243 negative difference between the Asian primed group ($n = 53$, $M = 0.46$, $SD = 0.17$) and the

244 control ($n = 48$, $M = 0.50$, $SD = 0.18$) which was not significant, $d = -0.21$,

245 $t(97.77) = -1.08$, $p = .284$, two-sided[3]. The non-significant null-hypothesis test does not

246 allow us to distinguish between the absence of a meaningful effect and data that are not

247 sensitive enough to tell us whether a meaningful effect is present or absent.

248   In order to distinguish between these possibilities, we can define what a "meaningful

249 effect" would be and use it as the bounds for an equivalence test (remember that these

250 bounds should normally be specified before looking at the data). If grades for this test were

251 set at every 6.25% increase in correct answers (F = 0% to 6.25%, ... A+ = 93.75% to 100%)

---

[3]Fractional degrees of freedom in t-tests are a result of using Welch's t-test instead of Student's t-test, which is the recommended default when sample sizes are unequal between groups (Delacre, Lakens, & Leys, 2017). When using the TOSTER package in R, this is achieved by setting "var.equal = FALSE".

we could decide that we are only interested in test score differences that correspond to an

increase or decrease of at least 1 grade point. Thus, our SESOI becomes a difference in raw

scores of 6.25%, or 0.0625. We can then perform an equivalence test for a two-sample

Welch's t-test, with equivalence bounds of $\pm$ the SESOI of 0.0625. The two one-sided-tests

procedure consists of two one-sided tests, and we calculate t-values and p-values both for the

test against Δ_L, $t(97.77) = 0.71$, $p = .241$, and Δ_U, $t(97.77) = -2.86$, $p = .003$. While the

t-test against Δ_U indicates that we can reject differences at least as extreme as 0.0625, the

test against Δ_L shows we can *not* reject effects as extreme or more extreme than -0.0625.

The equivalence test is therefore non-significant, which means we cannot reject a true effect

as large or larger than 6.25% (Figure 2A), $t(97.77) = 0.71$, $p = .241$ (note we typically only

report the one-sided test yielding the higher p-value in the result section).[4]

Example 2: Statistically Equivalent and Not Statistically Different

Banerjee, Chatterjee, and Sinha (2012) reported that 40 participants who had been

asked to describe an unethical deed from their past judged the room to be darker than

participants who had been asked to describe an ethical deed ($t(38) = 2.03$, $p = .049$,

$d = 0.65$). A close replication by Brandt, IJzerman, and Blanken (2014) with 100

participants found no significant effect ($M_{unethical} = 4.79$, $SD_{unethical} = 1.09$, $M_{ethical} = 4.66$,

$SD_{ethical} = 1.19$, $t(97.78) = 0.57$, $p = .573$, $d = 0.11$). We can choose (before looking at the

data) to use the small telescopes approach, calculate the effect size the original study had

33% power to detect ($d = 0.49$), and use this effect size as the equivalence bounds. The two

one-sided tests procedure for Welch's t-test for independent samples and equivalence bounds

of $\Delta_L = -0.49$ and $\Delta_U = 0.49$ reveals that the effect observed in the replication study is

statistically equivalent, because the larger of the two p values was less than .05,

---

[4]Because this is a replication of a study, it would have been reasonable to assume that we only want to reject effects in the same direction as the effect in the original study. After all, much smaller effects may indicate non-replication, but so do large effects in the opposite direction. In that case, we would perform an inferiority test (see figure 1D) against Δ_U. As can be seen in Figure 2A, the 90% CI does not overlap with Δ_U, so we can reject effects as large or larger than 0.0625. However, this must be decided before running the tests to prevent loss of error control.

$t(97.78) = -1.90$, $p = .030$ (Figure 2B). Following a Neyman-Pearson approach, this means we can reject the hypothesis that the true effect is smaller than $d = -0.49$ or larger than $d = 0.49$, and we can act as if the effect size falls within the equivalence bounds, with the understanding that based on our chosen alpha level, we will not be wrong more than 5% of the time.

Example 3: Statistically Equivalent and Statistically Different

Hyde, Lindberg, Linn, Ellis, and Williams (2008) reported that effect sizes for gender differences in mathematics tests across the 7 million students in the US represent trivial differences, which the authors specify as absolute effect sizes smaller than $d = 0.10$. For example, in grade 3 the difference is $d = 0.04$, with a standard error of 0.002. When we perform equivalence tests on the meta-analytic effect sizes of IQ difference for grades 2 to 11 (using an alpha level of .005 to correct for multiple comparisons) and using equivalence bounds of $\Delta_L = -0.1$ and $\Delta_U = 0.1$, we see that all effect size estimates are measured with such high precision that they are statistically equivalent, and can be considered trivially small according to the authors' definition (Figure 2C). In the case of grade 3, $z = 70.00$, $p < .001$. However, note that all of the effects are also statistically different from zero, as one might expect when there is no random assignment to conditions and samples sizes are very large (e.g., for grade 3, $z = 20.00$, $p < .001$). We see how equivalence tests allow researchers to distinguish between *statistical* significance and *practical* significance, which demonstrates how equivalence tests improve hypothesis testing procedures in psychological research.

Example 4: Statistically Inferior and Not Statistically Different

Lynott et al. (2014) conducted a study to investigate the effect of being exposed to physically warm or cold stimuli on subsequent judgments related to interpersonal warmth and prosocial behavior (replicating L. E. Williams & Bargh, 2008). They observed that 50.74% of participants who received a cold pack ($n_{cold} = 404$) opted to receive a reward for themselves, while 57.46% of participants who received a warm pack ($n_{hot} = 409$) did the

same. In a *z*-test for the difference between the proportions, this effect is not statistically

significant ($Diff = -6.71\%$, $z = -1.93$, $p = .054$). Had the authors planned to perform a

null-hypothesis significance test *and* an equivalence test, the latter would allow one to

distinguish between an inconclusive outcome, or a statistically equivalent result.

Since this is a replication, we could decide in advance that we are interested in whether

the observed effect size is smaller than the smallest effect size that the original study could

have detected. This means that we use the critical *z* value (~1.96 in a two-tailed test with an

alpha of 0.05) as equivalence bounds ($\Delta = \pm 1.96$). To calculate which difference corresponds

to a critical *z* value in the original study, we multiply the critical *z* value with the standard

error (1.96 * 0.13), and find that the original study could have observed a significant effect

for differences of 0.25 or more. Since the original study had a clear directional hypothesis, in

this replication study we are only interested in whether receiving a warm pack *increases* the

proportion of people who choose a gift for a friend. This means we can test for inferiority

(see Figure 1D) and conclude the absence of a meaningful effect if the observed effect size is

reliably *lower* than the SESOI. We find that we can reject effects larger than $\Delta_U = 0.25$,

$z = -9.12$, $p < .001$ (see Figure 2D). Thus, we can conclude that the statistically

non-significant effect is also statistically smaller than our SESOI.

Example 5: Statistically Equivalent and not Statistically Different

Kahane and colleagues (2015) investigated how responses to moral dilemmas in which

participants have to decide whether or not they would sacrifice one person's life to save

several other lives relate to other indicators of moral orientation. Traditionally, greater

endorsement for sacrificing one life to save several others has been interpreted as a more

"utilitarian" moral orientation (i.e. a stronger concern for the greater good). Kahane et al.

contest this interpretation in a number of studies. In Study 4, they compare the traditionally

used dilemmas with a set of new dilemmas in which the sacrifice for the greater good is not

another person's life, but something the participant would have a partial interest in

327 (e.g. buying a new mobile phone vs. donating the money to save lives in a distant country).

328 The authors find no significant correlation between the two sets of dilemmas, $r(229) = -0.04$,

329 $p = .525$, $N = 231^5$. The authors conclude that "a robust association between 'utilitarian'

330 judgment and genuine concern for the greater good seems extremely unlikely" (p. 206), given

331 the statistical power their study had to detect meaningful effect sizes.

332   This interpretation can be formalized by performing an equivalence test for correlations,

333 where equivalence bounds are set to an effect size the study had reasonable power to detect

334 (as decided before looking at the data). With 231 participants, the study had 80% power to

335 detect effects of $r = 0.18$. Performing the two one-sided tests procedure given bounds of

336 $\Delta_L = -0.18$ and $\Delta_U = 0.18$, the data is statistically equivalent, $r(229) = -0.04$, $p = .015$.

337 This means that values smaller than $r = -0.18$ and larger than $r = 0.18$ can be rejected at

338 an alpha level of 5%. If other researchers are interested in examining the presence of a

339 smaller effect size, they can design studies with a larger sample size.

Equivalence tests can be performed based on summary statistics (e.g., means, standard deviations, and sample sizes) with the "TOSTER" package in the open-source programming language R. Using TOSTER in R requires no more programming experience than reproducing three lines of code.

The code below reproduces the result of Example 2 in R, which can be typed into R or RStudio. The parameters of the test are defined inside the parentheses. Simply copy the example to the console, replace the values with the corresponding values of your own study, and run the code. Results and a plot will automatically be printed. A help file provides more detailed information.

```
install.packages("TOSTER")

library(TOSTER)

TOSTtwo(m1 = 4.7857, m2 = 4.6569, sd1 = 1.0897, sd2 = 1.1895, n1 = 49,
n2 = 51, low_eqbound_d = -0.6401696, high_eqbound_d = 0.6401696, alpha = 0.05,
var.equal = FALSE)
```

Box 1. Calculating an equivalence test in R.

---

^{5}Study 4 in Kahane et al. (2015) had a final sample size of $N = 232$, but due to missing data in 1 case, the correlation reported here is based on a sample of $N = 231$.

Discussion

Equivalence testing is a simple statistical technique to reject the presence of a smallest effect size of interest. As long as we can calculate a confidence interval around a parameter estimate, we can compare it to the SESOI. The result of an equivalence test can be obtained by mere visual inspection of the CI (Seaman & Serlin, 1998; Tryon, 2001), or by performing two one-sided tests (known as the TOST procedure).

As with any statistical test, the usefulness of the result of an equivalence test depends on the question we ask. The question manifests itself in the bounds we set: Is our data surprisingly close to zero, assuming a true effect exists that is as large as our smallest effect size of interest? If we test against very wide bounds, observing statistical equivalence can hardly be considered surprising, given that most effects in psychology are small to medium (Hemphill, 2003). Examining papers citing Lakens (2017a), we found that some researchers state, but do not justify, the SESOI used in the equivalence test (e.g., Brown, Rodriguez, Gretak, & Berry, 2017; Schumann, Klein, Douglas, & Hewstone, 2017). An equivalence test using a SESOI of $d = 0.5$ might very well answer a question the researchers are interested in (for one possible justification based on minimally important differences, see Norman et al., 2003), but researchers should always explain why they chose a SESOI. It makes little sense to report a statistical test without explaining why one would want to answer this question to begin with.

Equivalence bounds should be specified before results are known, ideally as part of a preregistration (cf. Piaggio et al., 2006). In the most extreme case, a researcher can always first look at the data, and then choose equivalence bounds wide enough for the test to yield a "statistically equivalent" result (for a discussion, see Weber & Popova, 2012). However, fixed error rates are no longer valid when bounds are determined based on the observed data. The value of reporting an equivalence test is determined by the strength of the justification of the equivalence bounds. If bounds are chosen based on the observed data, an equivalence test becomes meaningless. We have proposed several ways to justify equivalence bounds, but in

the end these discussions must happen among peers, and the best place for these discussions is during peer-review of proposals for Registered Reports.

As with null-hypothesis significance tests, equivalence tests interpreted from a Neyman-Pearson perspective on statistical inferences are used to guide the actions of researchers while controlling error rates. Research lines sometimes require dichotomous choices. For example, a researcher might want to decide to discontinue a research line when an effect is too small to be considered meaningful. Equivalence tests based on carefully chosen equivalence bounds and error rates can be used as a rule to govern our behavior (Neyman & Pearson, 1933). An equivalence test and a null-hypothesis significance test examine two different hypotheses, and can therefore be used in concert (Weber & Popova, 2012). We recommend that researchers by default perform both a null hypothesis significance test *and* an equivalence test on their data, as long as they can justify a smallest effect size of interest, in order to improve the falsifiability of predictions in psychological science.

The biggest challenge for researchers will be to specify the smallest effect size of interest. Psychological theories are usually too vague to derive precise predictions, and if there are no theoretical reference points, natural constraints, or prior studies a researcher can use to define the SESOI for a hypothesis test, any choice will be somewhat arbitrary. In some research lines, researchers might use equivalence tests to simply reject consecutively smaller effect sizes by performing studies with increasingly large sample sizes while controlling error rates, until no one is willing to invest the time and resources needed to examine the presence of even smaller effects. Nevertheless, it is important to realize that not specifying a SESOI for our research questions at all will severely hinder theoretical progress (Morey & Lakens, 2016). Incorporating equivalence tests in our statistical toolbox will in time contribute to better — and more falsifiable — theories.

Disclosures

Data, materials, and online resources. The code to reproduce these analyses is available at https://osf.io/qamc6/. The OSF project contains all necessary files to reproduce examples 1–5 in R, jamovi (jamovi project, 2017), and in a spreadsheet; as well as a preprint of this manuscript. The manuscript, including the figures and statistical analyses, was created using RStudio (1.1.383, RStudio Team, 2016) and R (3.4.2, R Core Team, 2017) and the R-packages *bookdown* (0.5, Xie, 2016), *ggplot2* (2.2.1, Wickham, 2009), *gridExtra* (2.3, Auguie, 2017), *knitr* (1.18, Xie, 2015), *lattice* (0.20.35, Sarkar, 2008), *papaja* (0.1.0.9492, Aust & Barth, 2017), *purrr* (0.2.4, Henry & Wickham, 2017), *pwr* (1.2.1, Champely, 2017), *rmarkdown* (1.8, Allaire et al., 2017), and *TOSTER* (0.3, Lakens, 2017b).

Conflicts of Interest. The authors declare that they have no conflicts of interest with respect to the authorship or the publication of this article.

Author Contributions. DL: Article conceptualization, programming TOSTER package and spreadsheet, main contributor to the introduction section and discussion section. AMS and PMI: Main contributors to examples and figures. All authors contributed to manuscript conceptualization, editing, review for submission, and additional software development. AMS and PMI contributed equally to the manuscript, and order was determined by executing the following commands in R:

```
set.seed(7998976/5271)
x <- sample(c("Anne", "Peder"), 1)
print(paste("The winner is", x, "!"))
```

⁴²² **Prior versions.** A preprint version of this manuscript prior to peer-review can be

⁴²³ found on PsyArxiv: https://psyarxiv.com/v3zkt/ (version 1). We have updated our

⁴²⁴ recommendations on how to justify the SESOI based on available resources. The updated

⁴²⁵ preprint version (version 2) is identical in content to the published manuscript.

References

Allaire, J., Xie, Y., McPherson, J., Luraschi, J., Ushey, K., Atkins, A., . . . Chang, W.
(2017). *rmarkdown: Dynamic documents for R*. Retrieved from
https://CRAN.R-project.org/package=rmarkdown

Auguie, B. (2017). *gridExtra: Miscellaneous functions for "grid" graphics*. Retrieved from
https://CRAN.R-project.org/package=gridExtra

Aust, F., & Barth, M. (2017). *papaja: Create APA manuscripts with R Markdown*.
Retrieved from https://github.com/crsh/papaja

Baguley, T. (2009). Standardized or simple effect size: What should be reported? *British
Journal of Psychology*, *100*(3), 603–617. doi:10.1348/000712608X377117

Banerjee, P., Chatterjee, P., & Sinha, J. (2012). Is It Light or Dark? Recalling Moral
Behavior Changes Perception of Brightness. *Psychological Science*, *23*(4), 407–409.
doi:10.1177/0956797611432497

Brandt, M. J., IJzerman, H., & Blanken, I. (2014). Does Recalling Moral Behavior Change
the Perception of Brightness?: A Replication and Meta-Analysis of Banerjee,
Chatterjee, and Sinha (2012). *Social Psychology*, *45*(3), 246–252.
doi:10.1027/1864-9335/a000191

Brown, M., Rodriguez, D. N., Gretak, A. P., & Berry, M. A. (2017). Preliminary Evidence
for How the Behavioral Immune System Predicts Juror Decision-Making.
Evolutionary Psychological Science, *3*(4), 325–334. doi:10.1007/s40806-017-0102-z

Burriss, R. P., Troscianko, J., Lovell, P. G., Fulford, A. J. C., Stevens, M., Quigley, R., . . .
Rowland, H. M. (2015). Changes in Women's Facial Skin Color over the Ovulatory
Cycle are Not Detectable by the Human Visual System. *PLOS ONE*, *10*(7),
e0130093. doi:10.1371/journal.pone.0130093

Button, K. S., Kounali, D., Thomas, L., Wiles, N. J., Peters, T. J., Welton, N. J., . . . Lewis,
G. (2015). Minimal clinically important difference on the Beck Depression Inventory -
II according to the patient's perspective. *Psychological Medicine*, *45*(15), 3269–3279.

453   doi:10.1017/S0033291715001270

454   Champely, S. (2017). *pwr: Basic functions for power analysis.* Retrieved from

455   https://CRAN.R-project.org/package=pwr

456   Cohen, J. (1988). *Statistical power analysis for the behavioral sciences* (2nd ed.). Hillsdale,

457   N.J: L. Erlbaum Associates.

458   Delacre, M., Lakens, D., & Leys, C. (2017). Why Psychologists Should by Default Use

459   Welch's *t*-test Instead of Student's *t*-test. *International Review of Social Psychology*,

460   *30*(1), 92. doi:10.5334/irsp.82

461   Goertzen, J. R., & Cribbie, R. A. (2010). Detecting a lack of association: An equivalence

462   testing approach. *British Journal of Mathematical and Statistical Psychology*, *63*(3),

463   527–537. doi:10.1348/000711009X475853

464   Hemphill, J. F. (2003). Interpreting the magnitudes of correlation coefficients. *American*

465   *Psychologist*, *58*(1), 78–80.

466   Henry, L., & Wickham, H. (2017). *purrr: Functional programming tools.* Retrieved from

467   https://CRAN.R-project.org/package=purrr

468   Hyde, J. S., Lindberg, S. M., Linn, M. C., Ellis, A. B., & Williams, C. C. (2008). Gender

469   Similarities Characterize Math Performance. *Science*, *321*(5888), 494–495.

470   doi:10.1126/science.1160364

471   jamovi project. (2017). Jamovi (Version 0.8) [Computer Software]. Retrieved from

472   https://www.jamovi.org.

473   Kahane, G., Everett, J. A., Earp, B. D., Farias, M., & Savulescu, J. (2015). "Utilitarian"

474   judgments in sacrificial moral dilemmas do not reflect impartial concern for the

475   greater good. *Cognition*, *134*, 193–209. doi:10.1016/j.cognition.2014.10.005

476   Kordsmeyer, T. L., & Penke, L. (2017). The association of three indicators of developmental

477   instability with mating success in humans. *Evolution and Human Behavior*, *38*(6),

478   704–713. doi:10.1016/j.evolhumbehav.2017.08.002

479   Lakens, D. (2017a). Equivalence Tests: A Practical Primer for t Tests, Correlations, and

Meta-Analyses. *Social Psychological and Personality Science*, *8*(4), 355–362. doi:10.1177/1948550617697177

Lakens, D. (2017b). *TOSTER: Two one-sided tests (TOST) equivalence testing.* Retrieved from https://CRAN.R-project.org/package=TOSTER

Lakens, D., Adolfi, F. G., Albers, C., Anvari, F., Apps, M. A. J., Argamon, S. E., . . . Zwaan, R. (2017). Justify Your Alpha: A Response to "Redefine Statistical Significance". *PsyArXiv.* doi:10.17605/OSF.IO/9S3Y6

Lenth, R. V. (2007). Post hoc power: Tables and commentary. *Iowa City: Department of Statistics and Actuarial Science, University of Iowa.*

Lynott, D., Corker, K. S., Wortman, J., Connell, L., Donnellan, M. B., Lucas, R. E., & O'Brien, K. (2014). Replication of "Experiencing Physical Warmth Promotes Interpersonal Warmth" by Williams and Bargh (2008). *Social Psychology*, *45*(3), 216–222. doi:10.1027/1864-9335/a000187

Maxwell, S. E., Lau, M. Y., & Howard, G. S. (2015). Is psychology suffering from a replication crisis? What does "failure to replicate" really mean? *American Psychologist*, *70*(6), 487–498. doi:10.1037/a0039400

Meehl, P. E. (1978). Theoretical risks and tabular asterisks: Sir Karl, Sir Ronald, and the slow progress of soft psychology. *Journal of Consulting and Clinical Psychology*, *46*(4), 806–834. doi:10.1037/0022-006X.46.4.806

Meyners, M. (2012). Equivalence tests review. *Food Quality and Preference*, *26*(2), 231–245. doi:10.1016/j.foodqual.2012.05.003

Moon, A., & Roeder, S. S. (2014). A Secondary Replication Attempt of Stereotype Susceptibility (Shih, Pittinsky, & Ambady, 1999). *Social Psychology*, *45*(3), 199–201. doi:10.1027/1864-9335/a000193

Morey, R., & Lakens, D. (2016). *Why Most Of Psychology Is Statistically Unfalsifiable.* Zenodo. doi:10.5281/zenodo.838685

Murphy, K. R., Myors, B., & Wolach, A. (2014). *Statistical Power Analysis: A Simple and*

General Model for Traditional and Modern Hypothesis Tests, Fourth Edition.
Routledge.

Neyman, J., & Pearson, E. S. (1933). On the Problem of the Most Efficient Tests of Statistical Hypotheses. *Philosophical Transactions of the Royal Society of London A: Mathematical, Physical and Engineering Sciences*, *231*(694-706), 289–337. doi:10.1098/rsta.1933.0009

Norman, G. R., Sloan, J. A., & Wyrwich, K. W. (2003). Interpretation of Changes in Health-related Quality of Life: The Remarkable Universality of Half a Standard Deviation. *Medical Care*, *41*(5), 582–592.

Perugini, M., Gallucci, M., & Costantini, G. (2014). Safeguard Power as a Protection Against Imprecise Power Estimates. *Perspectives on Psychological Science*, *9*(3), 319–332. doi:10.1177/1745691614528519

Piaggio, G., Elbourne, D. R., Altman, D. G., Pocock, S. J., Evans, S. J. W., & CONSORT Group, for the. (2006). Reporting of Noninferiority and Equivalence Randomized Trials: An Extension of the CONSORT Statement. *JAMA*, *295*(10), 1152–1160. doi:10.1001/jama.295.10.1152

Platt, J. R. (1964). Strong inference. *Science*, *146*(3642), 347–353.

Quertemont, E. (2011). How to Statistically Show the Absence of an Effect. *Psychologica Belgica*, *51*(2), 109. doi:10.5334/pb-51-2-109

R Core Team. (2017). *R: A language and environment for statistical computing.* Vienna, Austria: R Foundation for Statistical Computing. Retrieved from https://www.R-project.org/

Rogers, J. L., Howard, K. I., & Vessey, J. T. (1993). Using significance tests to evaluate equivalence between two experimental groups. *Psychological Bulletin*, *113*(3), 553.

RStudio Team. (2016). *RStudio: Integrated Development Environment for R.* Boston, MA: RStudio, Inc.

Sarkar, D. (2008). *Lattice: Multivariate data visualization with R.* New York: Springer.

Retrieved from http://lmdvr.r-forge.r-project.org

Schumann, S., Klein, O., Douglas, K., & Hewstone, M. (2017). When is computer-mediated intergroup contact most promising? Examining the effect of out-group members' anonymity on prejudice. *Computers in Human Behavior*, *77*, 198–210. doi:10.1016/j.chb.2017.08.006

Seaman, M. A., & Serlin, R. C. (1998). Equivalence confidence intervals for two-group comparisons of means. *Psychological Methods*, *3*(4), 403–411. doi:http://dx.doi.org.dianus.libr.tue.nl/10.1037/1082-989X.3.4.403

Senn, S. (2007). *Statistical issues in drug development* (2nd ed.). Chichester, England ; Hoboken, NJ: John Wiley & Sons.

Shih, M., Pittinsky, T. L., & Ambady, N. (1999). Stereotype Susceptibility: Identity Salience and Shifts in Quantitative Performance. *Psychological Science*, *10*(1), 80–83. doi:10.1111/1467-9280.00111

Simonsohn, U. (2015). Small Telescopes Detectability and the Evaluation of Replication Results. *Psychological Science*, *26*(5), 559–569. doi:10.1177/0956797614567341

Tryon, W. W. (2001). Evaluating statistical difference, equivalence, and indeterminacy using inferential confidence intervals: An integrated alternative method of conducting null hypothesis statistical tests. *Psychological Methods*, *6*(4), 371–386.

United States, & Central Intelligence Agency. (2016). *The CIA World Factbook 2017*. Washington, DC.

Weber, R., & Popova, L. (2012). Testing Equivalence in Communication Research: Theory and Application. *Communication Methods and Measures*, *6*(3), 190–213. doi:10.1080/19312458.2012.703834

Wickham, H. (2009). *ggplot2: Elegant graphics for data analysis*. Springer-Verlag New York. Retrieved from http://ggplot2.org

Williams, L. E., & Bargh, J. A. (2008). Experiencing Physical Warmth Promotes

560   Interpersonal Warmth. *Science*, *322*(5901), 606–607. doi:10.1126/science.1162548
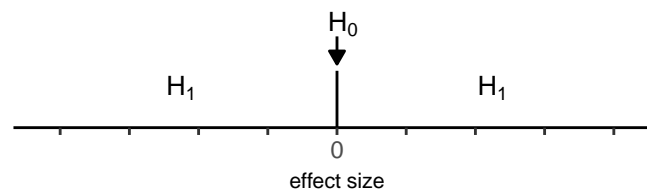
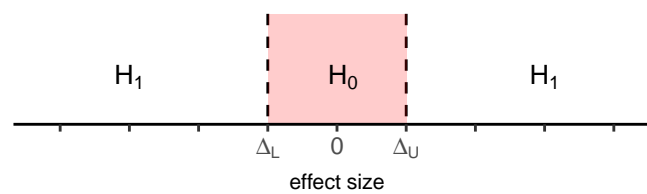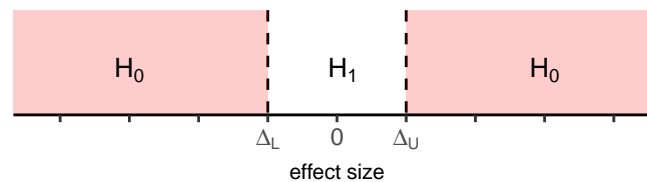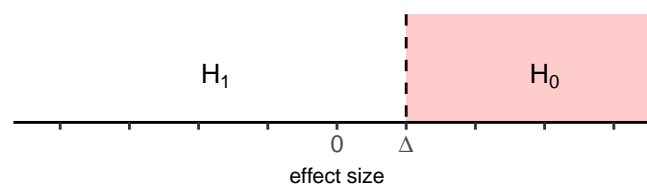561 Xie, Y. (2015). *Dynamic documents with R and knitr* (2nd ed.). Boca Raton, Florida:

562   Chapman; Hall/CRC. Retrieved from https://yihui.name/knitr/

563 Xie, Y. (2016). *bookdown: Authoring books and technical documents with R markdown.* Boca

564   Raton, Florida: Chapman; Hall/CRC. Retrieved from

565   https://github.com/rstudio/bookdown

Figure 1. Illustration of null hypotheses (H_0) and alternative hypotheses (H_1) for different types of significance tests. **A)** Null-Hypothesis Significance Test: Tests if the hypothesis (H_0) that an effect is equal to 0 can be rejected. **B)** Minimal effects test: Tests if the hypothesis (H_0) that an effect is larger than Δ_L *and* smaller than Δ_U can be rejected. **C)** Equivalence test: Tests if the hypothesis (H_0) that an effect is smaller than Δ_L *or* larger than Δ_U can be rejected. **D)** Inferiority test: Tests if the hypothesis (H_0) that an effect is larger than Δ can be rejected.
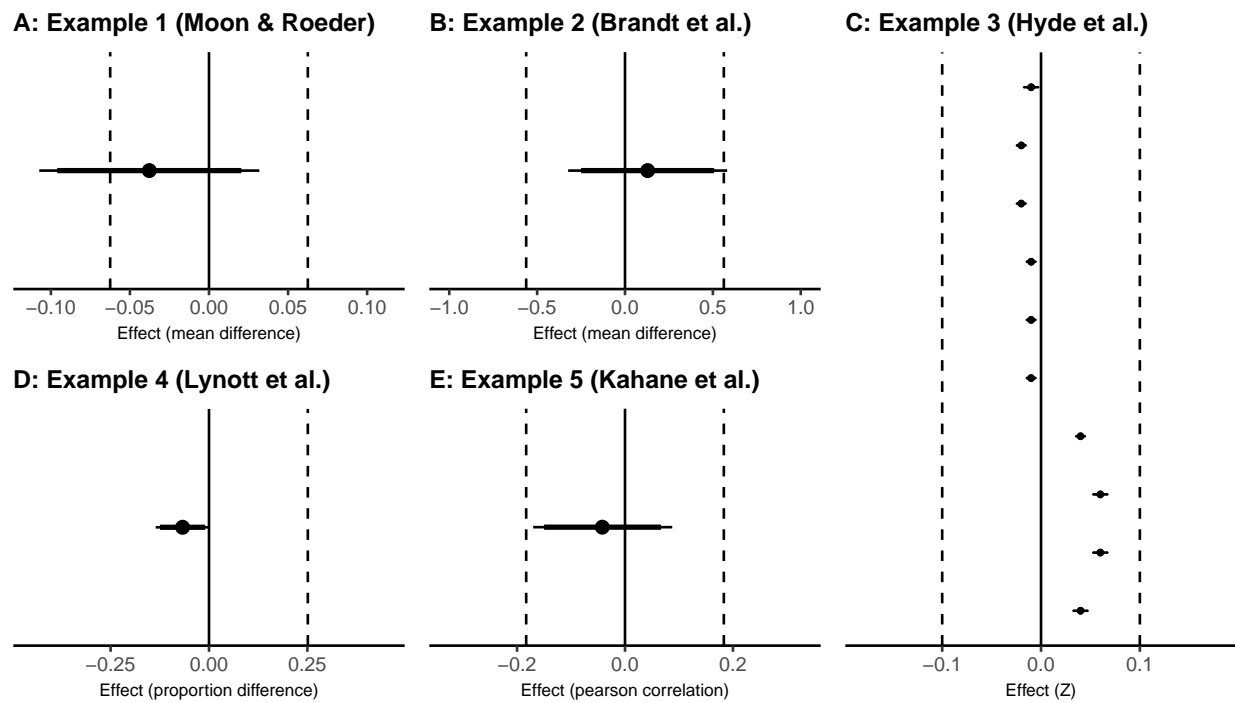
Figure 2. Example effects plotted with 90% two one-sided tests confidence intervals (thick lines) and 95% null-hypothesis significance test confidence intervals (thin lines), the null hypothesis (solid vertical line) and the equivalence bounds (dashed vertical lines) displayed. **A)** Example 1 - Mean Difference. **B)** Example 2 - Mean Difference. **C)** Example 3 - Meta-analytic Effect Size. **D)** Example 4 - Proportion Difference. **E)** Example 5 - Pearson Correlation.